

# We Are Your Marketing & Development Department







#### sales@jmdigitalinc.com

## When we unite through digital narratives, we don't just capture attention, we capture hearts & minds. That's the

## essence of unforgettable branding.

#### JM DIGITAL

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**D B DOMAIN BROTHERS** 











# **DOES ANY OF THIS RESONATE WITH YOU?**

#### Fed Up

With paying for subpar outcomes at steep hourly rates?

#### Exhausted by

Dealing with teams operating in completely different time zones?

#### **Disappointed In**

Agencies that overpromise and underdeliver?

#### Annoyed By

Inconsistent results despite your significant investment?

#### **Frustrated With**

The lack of clear communication and transparency from your current service provider?

#### **Dismayed** at

The endless cycle of trial and error with no tangible progress?

#### **Overwhelmed With**

The complexities of navigating marketing, branding, or development solo?

### Weary Of

Settling for average when your brand deserves exceptional?

## WE ARE HERE FOR YOU

### 01 A Team at Your Fingertips

Access a diverse team of designers, developers, and marketers at a fraction of the cost.

## 02.

#### Your Schedule, **Our Priority**

We work within your schedule and timezone for seamless collaboration.

## 04

#### **Transparent Communication**

The lack of clear communication and transparency from your current service provider?



### 03. **Results-Driven** Approach

Our strategies are tailored to deliver tangible outcomes for your business.

05. **Partners in Growth** 

The endless cycle of trial and error with no tangible progress?

## WHAT CAN WE DO?

#### We Are Your Marketing & Branding Department



We craft compelling brand stories and visual identities that resonate with your target audience, setting you apart in the marketplace.



Our team creates responsive, SEOfriendly websites that serve as the digital face of your business, optimized for conversions.



From strategy to execution, we offer comprehensive online and offline marketing solutions that drive traffic, engagement, and sales.

#### Advertising

We create and manage targeted ad campaigns across digital and offline platforms to maximize your reach and ROI.

#### Consulting end

Our experts provide tailored consulting services to solve your unique business challenges and pave the way for success.

#### Al Automation

We leverage cutting-edge Al technologies to automate your business processes, enhancing efficiency and reducing operational costs.



#### Staff Augmentation

Augment your IT and software development teams with our senior tech talent. Highly responsive and in your time zone.



#### **Outdoor Marketing**

We create a customized approach for businesses in various industries which increase sales. Our team of specialists implement innovative outdoor marketing strategies to help grow your business.

## We help bring ideas to life

#### Our aim is to make you noticeable.

We have been providing clients from diverse industries with innovative online and offline marketing solutions including mobile and web solutions, websites, signage, outdoor marketing, online media buying, printing and more for over two decades. Our team comprises over 250 skilled professionals, who thrive in solving intricate challenges utilizing advanced technology to deliver successful products. From branding and marketing to technology, our team of experts is dedicated to realizing your vision.

Clients





#### Hello from Team JM Digital

Delighted to collaborate with you.

JM Digital is a comprehensive hub for all marketing & development endeavors, providing services in Digital Marketing, SEO, Branding, Mobile App Development, Software Solutions, and Social Media Management. With over 20 years of experience and a team of 250+ qualified professionals, they are committed to elevating your business to new heights in the digital landscape.

# Meet the Founder





### **Meet the Founder**

#### DELIGHTED TO MEET YOU!

Jay Mehta is a serial entrepreneur with over 20 years of experience in business, development, marketing, and branding.

As the Founder & CEO of various marketing agencies for over 2 decades, he has been the driving force behind transforming businesses into recognizable brands. His expertise spans across business, marketing, consulting, strategy and implementation.

#### FEATURED IN





## Vision

- SETTING THE GLOBAL STANDARD
- **Global Leadership**
- The go-to agency worldwide.
- **Innovative Excellence** Stay ahead of digital trends.
- **Ethical Practices**
- A company clients can trust.

## Mission

**Tailored Solutions** 

Custom strategies for unique client goals.

**Client Empowerment** 

#### EMPOWERING DIGITAL SUCCESS

#### **Measurable Growth**

Results that exceed expectations.

Tools and knowledge for long-term success.

# Solutions.



## We Have Solution for Everyone.

Your end-to-end digital product team.



#### Government



#### **Banking & Finance**



#### **Travel & Tourism**



**Health & Medical** 



Legal & Healthcare



#### **Retail & Ecommerce**

**Real Estate** 



**Non Profits** 



#### Wholesale



#### Automotive



#### Technology



And much more...

# Accreditations & Partnerships



## **Our Accreditations & Partnerships**

**Our Accreditation Organizations and Partners.** 













Instagram Partner



Partner<sup>5</sup>



TikTok: **Marketing Partners** 



Marketing Partner







### **WiX** Partners



elementor



GetResponse



partner

quickbooks.



# Frequently Asked Questions



#### WHAT ARE YOUR TURNAROUND TIMES?

Our turnaround times vary depending on the service. Our standard process typically includes Research, Design, Development, Testing, Launch, Marketing, and Analytics. However, this can be tailored based on your specific needs and deliverables. We believe in transparency and will provide accurate timeframes once we fully understand the scope of work.

#### DO YOU EXPERTISE IN OUR INDUSTRIES?

While we don't claim to be industry-specific experts, our proficiency lies in branding, digital marketing, designing, and development. We apply our expertise to any industry, conducting thorough research and implementing tailored digital strategies. For E.g. we possess the expertise to drive success for fintech companies through diverse digital strategies. We dedicate time to researching your industry and competitors, then apply these insights to implement effective solutions, continuously refining our approach.

#### ARE THERE REALLY NO CONTRACTS?

Correct, we don't bind clients with contracts. We maintain a high retention rate and believe in the quality of our services. For marketing projects, we recommend a three-month commitment to effectively gather data, analyze trends, and optimize strategies, ensuring the success and effectiveness of the campaign.

#### WHAT DOES COMMUNICATION LOOK LIKE?

Communication frequency varies by service. Typically, we update clients about three times a week, though some projects may require daily interactions. Our aim is to keep you informed and work diligently towards your success.

#### HOW DOES STAFF AUGMENTATION WORK

You can conduct unlimited interviews to select the developer of your choice from our pool. Once you approve, our remote developers will commence work as your dedicated resources from our advanced development center. You retain full control over resource management, while we handle developer retention, administrative support, and infrastructure. To safeguard your idea and project, we enter into a Non-Disclosure Agreement (NDA) to ensure their security with us.

#### WILL YOU WORK IN MY TIMEZONE?

Certainly, you have the option to engage dedicated remote developers from us, tailored to your preferred time zone (EST/PST/CST/MST), meeting your deadlines and milestones. For further information, contact us at sales@jmdigital.inc or call us at 512–621–8822.

#### WHO USES STAFF AUGMENTATION?

This employment model is widely embraced by businesses requiring temporary personnel to fulfill short-term roles in their organization. Augmented teams are particularly sought after for custom software development, addressing the prevalent global shortage of IT talent.

#### WHAT IS THE DIFFERENCE BETWEEN STAFF AUGMENTATION & OUTSOURCING

Through augmented teams, you gain access to additional IT resources while maintaining direct control over your team. This means you retain full control and mitigate the risks associated with potential negative outcomes. In the outsourcing model, you allocate outsourced developers for a specific outcome but share risks with the outsourcing vendor. Additionally, outsourcing typically involves a lower level of control.

#### WHY ARE YOUR COSTS SO LOW?

Our efficiency and well-structured environment allow us to offer high-quality services at competitive prices. We focus on effective communication and streamlined processes to ensure optimal outcomes for our clients.

#### HOW DO WE STAY IN TOUCH?

We are available 24/7 via email or chat, and by phone from 9 am to 5 pm EST, Monday to Friday. For emergencies, you'll have direct access to a project manager through phone, SMS, or messaging.

#### WHAT'S YOUR ONBOARDING PROCESS?

Upon finalizing the agreement and payment, a project manager will be assigned to you. They will conduct an onboarding meeting to understand your goals and outline how we can assist in achieving them. Your billing cycle starts with the commencement of the project.

#### **DO YOU PROVIDE WHITE LABEL SERVICES?**

Yes, we offer white label services, allowing you to present our work under your brand name.

#### **DO YOU HAVE A REFERRAL PROGRAM?**

Yes, we have a referral program tailored to different services. For more details, please contact <u>referrals@jmdigitalinc.com</u> to discuss the specific services you're interested in promoting.

### Feel free to contact some of our customers

## shopright

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# Testimonials



## Client Testimonials



Jay's creative vision and digital marketing mastery were evident in our brand marketing.

- Ryan Rajkumar, Director of the Department of Commerce & Investment (DCI)



Mr. Jay Mehta is an extraordinary digital expert and pioneer. His comprehensive digital marketing approach is well-known. He managed research, implementation, and post-project analysis. During our work together, I witnessed his ability to compile marketing data and implement strategic marketing initiatives.

- Charles Grover, Publishing Director of Acorn Media



Jay Mehta's digital marketing and sales expertise are valuable for Cayman Islands and Caribbean businesses. He had the knowledge and experience to address our digital marketing needs and identify unmet needs.

- Kenny Rankin, Owner at Paramount Group

## ovví

Jay's creative vision and digital marketing mastery were evident in our brand marketing.

- Susan Pothanikat, Product Manager of Ovvi LLC



#### AN CONSULATE THE JAM

Mr. Jay Mehta exceeded our expectations with his forward-thinking strategies to execute digital marketing plans. The greater Consulate has experienced efficiency in communicating with Mr. Jay Mehta's groundbreaking work.

– Elaine Harris, Honorary Jamaican **Government, Representative** 



#### Let's Connect!



512-621-8822



JM





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